

Our Firm

- AbedGraham is Europe's leading, **exclusively clinically** based, healthcare IT strategy consultancy.
- Our clinical strategists are all NHS trained clinicians with experience across all the major subsectors of health IT (see Figure 1).

Benefits Realisation

- Without appropriate **stakeholder engagement** and clearly identified **benefits** we believe that any healthcare IT implementation is at risk of falling into the productivity paradox (see Figure 2).
- The three components of our comprehensive benefits realisation service are benchmarking (A), implementation (B) and re-audit (C).
- Our recommendations cover three key pillars of project success – **Clinical Impact, Operational Productivity and Risk/Governance Compliance**.
- Our multi-disciplinary, multi-stakeholder assessment methodology allows our strategists to work across departments with a full range of stakeholder group leaders to enhance strategic planning.
- We deliver our services **across Europe**, and **at scale** with recent projects being adopted in the **UK, Ireland** and **Nordics**, ranging in scope from individual departments to entire healthcare regions.

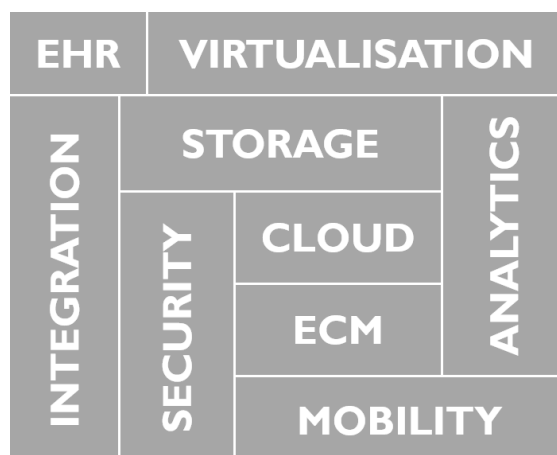


Figure 1: AbedGraham's System Areas of Expertise

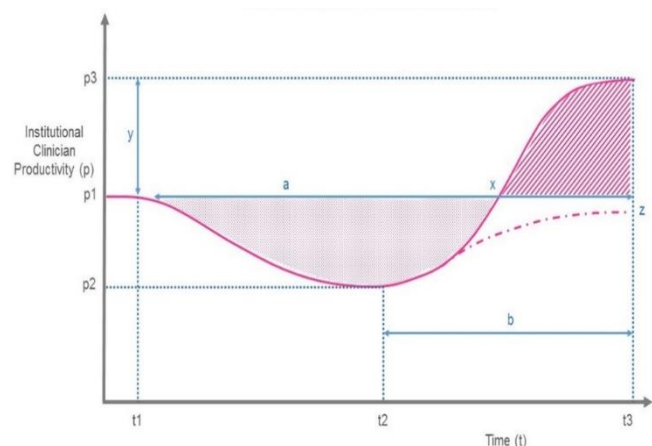


Figure 2: The AbedGraham Transformation Arc

Business Case Development

- Our strategists work closely with healthcare providers and IT suppliers to conduct benchmarking exercises (A) which form the basis of transformational business cases.
- Our experience allows our team to develop business cases that are tailored according to the specifications and funding requirements of healthcare providers.

Scope & Costs

Estimated time required to conduct a benchmarking analysis (A):

Single Department

~ 5 days

Single Hospital

~ 15-20 days

Health Ecosystem*

25+ days

*Refers to a region covering everything from primary care and secondary care to the community.